American Seed Trade Association Membership Application

Contact Information

Company Name:				
Parent Company (if applicable):				
Date of Application:		Year Formed:		
Mailing Address:				
City:	State:	Zip Code:	Country:	
Phone:		Fax:		· · · · · · · · · · · · · · · · · · ·
Email:				
Firm will be represented in ASTA by:				· · · · · · · · · · · · · · · · · · ·
Address (if different than above):				
Representative's Email:		Rep	resentative's Title	
Assistant's Name (Optional):		Ema	ail:	

Membership Classification

Please choose one category in which you are applying for membership.

Active Members

Eligibility: Firms engaged in transactions involving seed research, development, growing or selling for planting purposes and technology delivered in or on the seed, which in these transactions acts as principals to take title to the same, shall be classified as active seed members.

Definition of sales

Active Member dues are based on the average sales of planting seed from the previous three years, including the value of:

- 1. Seed and technology delivered in or on the seed sold in the U.S.
- 2. Seed and technology delivered in or on U.S. exported seed.
- Seed and technology transferred from the U.S. to affiliate companies (whether wholly- or partially-owned or under common ownership) located in other countries.
- 4. Royalties or other income received as a result of licensing or sale to others of seeds or technology delivered in or on the seed.
- 5. Income received from contracting for, producing and/or conditioning seed for others.

"Sales" as defined above shall further include the total amount of "sales" of all business entities under common ownership (whether such entities are incorporated or not and whether they are independently managed or not), unless a business entity under common ownership in its own right and pays dues based on the value of its own "sales," provided; however, that the balance of the entity must also maintain its own membership, if it has any additional "sales" as defined above.

Active Members Dues (Check One)					
	nual sales of Plai	0	eed	Annual Dues	
ο	\$0.00	to	\$500,000	\$550	
о	\$500,001	to	\$1,000,000	\$800	
ο	\$1,000,001	to	\$2,000,000	\$1,150	
ο	\$2,000,001	to	\$4,000,000	\$1,750	
ο	\$4,000,001	to	\$8,000,000	\$2,900	
ο	\$8,000,001	to	\$12,000,000	\$4,250	
ο	\$12,000,001	to	\$16,000,000	\$5,500	
ο	\$16,000,001	to	\$20,000,000	\$6,600	
ο	\$20,000,001	to	\$25,000,000	\$7,700	
ο	\$25,000,001	to	\$30,000,000	\$9,075	
ο	\$30,000,001	to	\$50,000,000	\$12,100	
ο	\$50,000,001	to	\$100,000,000	\$18,100	
ο	\$100,000,001	to	\$150,000,000	\$30,250	
ο	\$150,000,001	to	\$200,000,000	\$44,000	
ο	\$200,000,001	to	\$250,000,000	\$55,000	
ο	\$250,000,001	to	\$300,000,000	\$60,000	
ο	\$300,000,001	to	\$350,000,000	\$66,000	
ο	\$350,000,001	to	\$400,000,000	\$72,000	
ο	\$400,000,001	to	\$450,000,000	\$88,000	
ο	\$450,000,001	to	\$500,000,000	\$100,000	
ο	\$500,000,001	to	\$1,000,000,000	\$125,000	
о	\$1,000,000,001	to	\$1,500,000,000	\$175,000	
0	over \$1,500,000,001			\$175,000+ (.005% x sales > \$1.5 b) \$	

Membership Classification continued

Associate Members

Eligibility: Firms marketing products other than seed or firms providing services excluding those defined for either category of Active Members, above, for use in agriculture or horticulture who have established a satisfactory reputation for trustworthy dealing in the conduct of such business and whose products or services are of such a nature that the participation of such firms shall, in the judgement of the Board of Directors, contribute substantially to the fulfillment of the purposes of the Association.

Broker-Agent members

Firms engaged in transactions involving the purchase or sale of seed or technology delivered in or on the seed, which do not take title to the same but act as a Broker-Agent or representative for principals in these transactions shall be classified as Broker-Agent Members.

Active Members (Canada and Mexico)

Firms which meet the qualifications for Active Membership, but whose established place of business is in Canada or Mexico.

Corresponding Members

Eligibility: Firms which meet the qualifications for Active Membership, with the exception that their established place of business is in a country other than the United States, Canada or Mexico.

Affiliate Members

Eligibility: Any association or agency officially organized and operating with interest directly related to seeds but not meeting the qualifications for Active Membership. this may include, but not be limited to, state and regional trade associations, crop improvement associations and seed certifying agencies, associations of seed technologists and universities or educational institutions. Affiliate membership shall not constitute membership in the Association on the part of individual members of these organizations.

Division Classification

The organizational structure of the association, ASTA's divisions and committees, enable all segments of the seed industry to prioritize what opportunities and challenges are tackled by ASTA. Divisions include Corn and Sorghum Seed, Farm Seed, Lawn Seed, Soybean Seed, Vegetable and Flower Seed, Associate Members and Broker-Agents. Broad subject committees, as well as those that are born out of a division, provide a forum for members to direct the Association."

Please select the Division(s) in which your company can be classified.

Div	ision Classification (Check all that apply)				
ο	Corn & Sorghum Division	ο	Farm Seeds Division	ο	Lawn Seed Division
0	Soybean Division	0	Veg. & Flower Seed Division	0	Broker-Agents Division
All Associate Members are sutemptically a member of the Associate Members Division					

All Associate Members are automatically a member of the Associate Members Division.

Annual sales for Products sold and/or Annual receipts for services rendered to the seed industry Annual Dues				
ο	\$0.00	to	\$1,000,000	\$700
0	\$1,000,001	to	\$3,000,000	\$1,000
ο	\$3,000,001	to	\$5,000,000	\$1,350
0	\$5,000,001	to	\$10,000,000	\$3,300
ο	\$10,000,001	to	\$20,000,000	\$4,950
0	\$20,000,001	and	above	\$6,600

Associate Members Dues (Check one)

Br	Broker-Agent Dues (Check one)		
Annual commissions, fees, royalties or			
ret	ainers received for services Performed	Annual Dues	
ο	up to \$50,000	\$825	
ο	\$50,001 and above	\$1,375	

Active Members Located in canada or mexico Dues	Annual Dues
0	\$550

Corresponding members Dues	Annual Dues
0	\$1,100

Affiliate Members Dues	Annual Dues
0	\$200

Business Classification

Active Members

Active Members Only—Please classify by checking each kind of seed handled and nature of business as follows:

- Alfalfa Seeds
- O Clover Seeds
- O Cotton Seeds
- O Farm Seeds
- O Field Grass Seeds
- O Flower Seeds
- O Lawn Grass Seeds
- O Native Grasses
- O Packet Seeds
- O Peanut Seeds

- O Rice
- O Seed CornO Sorghum Seeds
- Soybeen Seeds
- Sunflower Seeds
- Tree Seeds
- Vegetable Seeds
- Wildflowers
- O Other

- O Technology in or on Seed
- O Broker
- O Grower
- O Mail Order
- O Retailer
- Wholesaler • Exporter

- O Seed Fumigants
- O Seed Insecticides
- O Seed Enhancemen
- O Seed Coatings
- O Other

Associate Members

Associate Members Only—Check all that apply:

- Advertising/Promotions
- O Benefits Provider
- Cleaning Services/Equipment
- Compensation Benefits Services
- Computer Software
- O Consultants
- Conveyor Equipment
- O Crop Testing
- O Data Collection
- O Detasseling Equipment
- O Drying Equipment
- O Electronic Information Services
- Engineering Services
- O Field & Harvest Equipment/Services

Company's Chief Financial Officer or Equivalent

O Film Coating Polymers/Equipment

- $\mathbf O$ Financial Services
- O Group Travel
- O Huskers
- \mathbf{O} Incentive Providers
- O Insurance Providers
- O Legal Services
- Manufacturers/Sell Pelletizers
- Manufacturers, Wholesalers
- O Molecular Genetic Services
- O Paper
- O Personnel Search Firms
- O Plant Breeders
- O Publications
- O Research Services/Equipment
- Salvage Grain

- O Seed Conditioning/Equipment
- O Seed Packets
- O Seed Packaging/Equipment
- O Seed Plant Facilities
- O Seed Testing Labs/Equipment
- O Seed Treatment, Coating Equipment
- O Signs, Labels, Tags
- O Sorting Equipments
- O Telecommunication Services
- O Test Product Coc
- **O** Transportation
- O Weighing Equipment
- O Other

PLEASE SUBMIT PAYMENT for one year's dues with application to the ASTA office at 1701 Duke Street, Ste. 275, Alexandria, VA 22314. The second year of membership will be pro-rated, based on when the application was processed. ASTA is on a fiscal year, which begins July 1. The undersigned agrees to comply with the bylaws and Arbitration Rules of the Association.

Signature:	

Signature:

Company Representative to ASTA

note: Application must be signed by an authorized representative of the firm and by the Chief Financial Officer or Controller to certify the dues classification is correctly stated.

Dues payments to the American Seed Trade Association are deductible as ordinary and necessary business expenses for federal income tax purposes under Section 162 of the Internal Revenue Code. Dues are not deductible as charitable contributions.

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