April 29, 2014

The Honorable Christopher Coons United States Senator 127A Russell Senate Office Bldg. Washington, DC 20510 The Honorable Orrin Hatch United States Senator 104 Hart Senate Office Bldg. Washington, DC 20510

Dear Senator Coons and Senator Hatch:

The undersigned companies and organizations write to express our support for the Defend Trade Secrets Act. We appreciate your leadership on this issue.

The Defend Trade Secrets Act will create a harmonized, uniform standard and system for companies to protect their trade secrets. Your legislation will establish the gold standard for national trade secret laws globally and serve as an important base for international harmonization efforts.

Trade secrets are an essential form of intellectual property and part of the backbone of our information-based economy. Increasingly, trade secrets are critical for the competitiveness of companies that are creating jobs in America. Trade secrets include information as broad-ranging as manufacturing processes, industrial techniques, formulas, and customer lists. Trade secrets account for an average of two-thirds of the value of companies' information portfolios, and therefore represent an integral part of a U.S. company's competitive advantage and its ability to create jobs and value.

Job-creating companies in America are increasingly the targets of sophisticated efforts to steal proprietary information, harming our global competitiveness. In broad industry surveys, as many as 60 percent of respondents report attempted or actual trade secret theft in a given year. This theft harms innovation and job creation.

Federal law protects trade secrets through the Economic Espionage Act of 1996 ("EEA"), which provides criminal sanctions against trade secret misappropriation. While the EEA is a critical tool for law enforcement to protect the clear theft of our intellectual property, U.S. trade secret owners also need access to a federal civil remedy, and the full spectrum of legal options available to owners of other forms of intellectual property such as patents, trademarks, and copyrights.

The Defend Trade Secrets Act will create a federal remedy that will provide a consistent, harmonized legal framework and help avoid the commercial injury and loss of employment that can occur when trade secrets are stolen. We are proud to support it.

The Honorable Christopher Coons The Honorable Orrin Hatch April 29, 2014 Page 2

Sincerely,

3M Abbott Adobe Advanced-Manufacturing Coalition for Technology and Innovation (ACTI) The Advanced Medical Technology Association (AdvaMed) Air Liquide Alliance of Automobile Manufacturers American Seed Trade Association Association of Global Automakers, Inc. BASF Corporation Biotechnology Industry Organization (BIO) The Boeing Company **Boston Scientific** Caterpillar Corning Incorporated **CropLife America** DuPont Eli Lilly and Company General Electric Honda Medtronic Merck Micron Microsoft Monsanto The National Association of Manufacturers National Foreign Trade Council (NFTC) NIKE Philips The Procter & Gamble Company Oualcomm Siemens U.S. Chamber of Commerce United Technologies Corporation

cc: Chairman Patrick J. Leahy, Senate Judiciary Committee Ranking Member Charles E. Grassley, Senate Judiciary Committee Members of the Senate Judiciary Committee