

ANNEX 2

SEEDS STATISTICS FROM PERU



SEED IMPORT 2016-2017

PRODUCT	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATION US\$ CIF 17/16	PARTICIPATION 2017
CORN	2.465.201,38	2.862.569,87	16%	15.435.500,69	17.393.727,73	13%	27%
ALFALFA	774.287,00	1.206.910,00	56%	4.881.267,87	7.449.976,91	53%	11%
CUMIN	363.453,60	2.197.778,00	505%	790.196,10	5.755.680,33	628%	9%
CAPSICUM	4.288,91	30.182,79	604%	4.566.151,06	4.411.697,51	-3%	7%
ONION	11.600,22	15.239,56	31%	3.103.633,08	3.948.961,48	27%	6%
CARROT	34.123,93	36.888,64	8%	2.787.316,83	2.688.061,56	-4%	4%
ACHIOTE	1.555.888,00	1.350.612,86	-13%	2.300.905,69	2.669.172,71	16%	4%
ASPARAGUS	4.216,72	3.629,52	-14%	2.513.426,11	2.058.799,55	-18%	3%
WATERMELON	4.492,76	6.647,03	48%	879.982,20	1.774.999,85	102%	3%
ARTICHOKE	7.628,60	4.834,28	-37%	2.041.380,21	1.632.871,85	-20%	3%
AVOCADO	29.902,94	38.262,20	28%	1.066.155,80	1.536.655,00	44%	2%
TOMATO	988,40	1.019,56	3%	1.125.508,09	1.453.723,88	29%	2%
VETCH	360.976,30	465.158,15	29%	1.363.085,40	1.339.380,57	-2%	2%
BROCCOLI	1.298,95	2.287,49	76%	863.799,31	963.462,90	12%	1%
CLOVER	85.583,40	191.978,94	124%	411.306,09	839.613,03	104%	1%
OTHERS	1.746.567,29	2.179.861,03	25%	7.522.587,15	9.047.764,54	20%	14%
TOTAL	7.450.498,37	10.593.859,92	42%	51.652.201,66	64.964.549,39	26%	100%

IMPORTS BY COUNTRY

COUNTRY	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATON US\$ CIF 17/16	PARTICIPATION 2017
MEXICO	1.851.835,13	2.116.864,19	11.793.286,02	13.622.100,15	16%	6,44	21%
ESTADOS UNIDOS	1.418.773,01	1.618.882,60	11.804.891,00	13.115.921,14	11%	8,10	20%
CHILE	479.418,20	551.829,07	6.453.726,45	8.494.987,67	32%	15,39	13%
INDIA	373.644,65	1.641.080,51	906.425,67	4.436.988,85	390%	2,70	7%
ISRAEL	50.892,84	64.129,31	1.888.477,29	2.639.592,49	40%	41,16	4%
TAILANDIA	75.372,06	221.370,76	2.259.569,22	2.447.735,80	8%	11,06	4%
BOLIVIA	326.923,60	427.766,41	1.747.189,33	2.171.040,86	24%	5,08	3%
COTE D'IVOIRE	1.385.228,00	1.224.063,36	1.987.266,04	2.087.934,97	5%	1,71	3%
SIRIA		727.538,00		1.958.080,01	-	2,69	3%
CANADA	650.551,00	992.078,00	1.046.986,63	1.894.174,09	81%	1,91	3%
OTHERS	837.859,88	1.008.257,71	11.764.384,00	12.095.993,36	3%	12,00	19%
TOTAL	7.450.498,37	10.593.859,92	51.652.201,66	64.964.549,39	26%	6,13	100%

IMPORTS BY COMPANIES

COMPANY	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATON US\$ CIF 17/16	PARTICIPATION 2017
HORTUS S A	1.257.781,01	1.715.214,71	7.261.867,57	10.323.995,60	42%	6,02	16%
FARMEX S A	1.045.422,34	1.236.530,34	7.113.465,58	7.299.701,45	3%	5,90	11%
AGRONEGOCIOS GENESIS S.A.C.	108.378,08	129.203,09	6.466.418,46	5.999.710,74	-7%	46,44	9%
FRUTOS Y ESPECIAS S.A.C.	82.780,00	1.843.173,00	101.965,78	4.552.566,47	4365%	2,47	7%
ALABAMA S.A.	259.131,75	310.204,61	2.469.862,92	3.101.396,41	26%	10,00	5%
AGP SAC	361.759,96	572.488,90	1.799.629,66	2.864.041,34	59%	5,00	4%
SEMILLAS AGRARIAS S.A.C.	8.085,47	18.380,84	1.344.004,46	2.251.253,89	68%	122,48	3%
INTEROC S A	247.721,50	333.376,01	1.463.062,75	1.871.467,37	28%	5,61	3%
POWER SEEDS S.A.C	26.891,19	44.481,22	364.146,61	1.419.939,03	290%	31,92	2%
FARMAGRO S A	88.754,01	187.138,39	776.202,46	1.398.547,96	80%	7,47	2%
OTHERS	3.963.793,07	4.203.668,82	22.491.575,41	23.881.929,12	6%	5,68	37%
TOTAL	7.450.498,37	10.593.859,92	51.652.201,66	64.964.549,39	26%	6,13	100%

SEED IMPORTS (2017-2018)

PRODUCTS	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2017	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATION US\$ CIF 18/17	PARTICIPATION 2018
ALFALFA	1.066.956	1.232.584	16%	6.666.251	6.736.631	1%	24%
PEPPER	29.264	103.221	253%	4.396.559	4.348.339	-1%	16%
AROMATICS	1.060.136	1.834.485	73%	1.922.818	4.176.606	117%	15%
PALTO	38.922	36.563	-6%	1.544.586	1.720.215	11%	6%
CARROT	33.421	25.248	-24%	2.626.023	1.663.685	-37%	6%
ARTICHOKE	4.834	4.436	-8%	1.632.872	1.440.159	-12%	5%
TOMATO	1.020	998	-2%	1.453.724	1.186.589	-18%	4%
ASPARAGUS	3.608	1.555	-57%	2.042.533	1.125.762	-45%	4%
FLOWERS	184.103	227.088	23%	1.287.635	1.090.875	-15%	4%
WATERMELON	6.647	1.483	-78%	1.775.160	718.769	-60%	3%
OTHERS	93.566	98.586	5%	4.798.519	3.667.170	-24%	13%
TOTAL	2.522.478	3.566.248	41%	30.146.678	27.874.798	-8%	100%

IMPORTS BY COUNTRY

COUNTRY	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2017	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATION US\$ CIF 18/17	PARTICIPATION 2018
UNITED STATES	550.707	594.527	8%	9.172.899	7.436.200	-19%	27%
CHILE	507.979	317.640	-37%	8.412.200	5.438.421	-35%	20%
ESTADO PLURINACIONAL DE BOLIVIA	869.800	1.833.320	111%	1.516.418	4.136.357	173%	15%
ISRAEL	32.736	38.447	17%	1.627.465	1.924.745	18%	7%
INDIA	477	727	52%	409.220	1.514.365	270%	5%
CHINA	29.363	124.387	324%	1.459.808	1.268.477	-13%	5%
CANADA	199.750	259.960	30%	1.184.680	1.186.510	0%	4%
AUSTRALIA	18.997	183.381	865%	180.678	750.322	315%	3%
TAILANDIA	321	68	-79%	1.169.780	618.854	-47%	2%
PERU	271	254	-6%	377.350	520.736	38%	2%
OTHERS	312.077	213.535	-32%	4.636.180	3.079.810	-34%	11%
TOTAL	2.522.478	3.566.248	41%	30.146.678	27.874.798	-8%	100%

IMPORTS BY COMPANIES

COMPANY	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2017	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATON US\$ CIF 18/17	PARTICIPATION 2018
AGRONEGOCIOS GENESIS S.A.C.	2.383	3.939	65%	3.364.326	3.045.921	-9%	11%
AGP SOCIEDAD ANONIMA CERRADA	303.554	552.553	82%	2.042.995	2.852.449	40%	10%
ALABAMA S.A.	191.129	141.367	-26%	2.673.294	2.269.862	-15%	8%
MAYORISTAS RYG S.A.C.	134.000	998.750	645%	308.975	2.017.429	553%	7%
SEMILLAS AGRARIAS S.A.C.	9.484	5.999	-37%	1.459.692	1.125.546	-23%	4%
HORTUS S A	121.859	123.303	1%	1.167.848	1.099.000	-6%	4%
HORTISEMILLAS S.A.C.	4.385	3.666	-16%	1.270.234	919.802	-28%	3%
POWER SEEDS S.A.C	3.781	2.283	-40%	1.284.312	910.758	-29%	3%
LO CONSTRUCCIONES SOCIEDAD ANONIMA S	144.000	144.000	0%	879.350	882.631	0%	3%
DE GUSTE GROUP SAC	120.000	257.000	114%	361.000	755.488	109%	3%
OTHERS	1.487.901	1.333.388	-10%	15.334.652	11.995.913	-22%	40%
TOTAL	2.522.478	3.566.248	41%	30.146.678	27.874.798	-8%	92%

SEED EXPORTS (2016-2017)

PRODUCT	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATON US\$ CIF 17/16	PARTICIPATION 2017
TOMATO	9.459,98	8.543,00	-10%	17.542.793,42	20.503.180,87	17%	30%
MELON	62.896,28	51.952,25	-17%	17.275.404,33	14.970.394,92	-13%	22%
WATERMELON	26.965,36	28.328,58	5%	12.663.826,98	14.180.862,94	12%	21%
PEPPER	949.073,89	931.482,63	-2%	5.191.939,19	7.821.918,58	51%	12%
CUCUMBER	10.957,79	10.830,40	-1%	2.660.747,26	3.297.882,72	24%	5%
PUMPKIN	12.028,57	7.946,79	-34%	1.926.401,69	1.311.223,26	-32%	2%
CORN	36.131,46	24.050,21	-33%	1.227.379,98	1.679.972,71	37%	2%
OTHER	470.695,07	606.956,42	29%	3.541.592,93	3.772.673,49	7%	6%
TOTAL	1.578.208,39	1.670.090,28	6%	62.030.085,78	67.538.109,49	9%	100%

EXPORTS BY CONTRIES

COUNTRY	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATON US\$ CIF 17/16	PARTICIPATION 2017
NETHERLANDS	74.196,19	67.522,54	33.774.345,62	39.718.840,34	18%	588,23	59%
U.S	112.724,91	176.790,94	18.568.723,02	17.111.826,21	-8%	96,79	25%
SPAIN	562.227,09	909.434,84	3.444.341,38	3.146.136,35	-9%	3,46	5%
FRANCE	68.155,35	68.309,30	2.839.779,71	2.456.441,38	-13%	35,96	4%
CHILE	173.212,77	55.492,37	927.660,05	1.709.793,30	84%	30,81	3%
ISRAEL	800,89	2.937,16	339.853,00	1.305.707,98	284%	444,55	2%
JAPAN	1.847,21	1.298,47	756.115,20	483.889,33	-36%	372,66	1%
MALAYSIA	18.000,00	80.000,00	72.000,00	432.200,00	500%	5,40	1%
PHILIPPINES		50.000,00	-	251.904,00	-	5,04	0%
MEXICO	462.685,21	109.931,08	722.480,51	181.546,60	-75%	1,65	0%
OTHERS	104.358,79	148.373,59	584.787,29	739.824,00	27%	4,99	1%
TOTAL	1.578.208,39	1.670.090,28	62.030.085,78	67.538.109,49	9%	40,44	100%

EXPORTS BY COMPANIES

COUNTRY	NET WEIGHT (KG.) 2016	NET WEIGHT (KG.) 2017	VARIATION NW 17/16	US\$ CIF 2016	US\$ CIF 2017	VARIATON US\$ CIF 17/16	PARTICIPATION 2017
NATUCULTURA S.A	80.032,46	74.518,86	33.030.956,29	35.892.973,22	9%	481,66	53%
MONSANTO PERU S.A.	49.111,93	39.059,24	22.507.077,36	23.369.283,42	4%	598,30	35%
HM.CLAUSE PERÚ S.A.C.	5.203,65	4.228,11	1.964.272,70	1.889.148,02	-4%	446,81	3%
AGROSEED DEL PERU S.A.C.	2.080,26	3.184,67	997.257,29	1.745.762,60	75%	548,18	3%
SAIU EXPORT S.A.C.	30.695,00	164.300,00	191.755,05	888.230,00	363%	5,41	1%
AGROINDUSTRIAS AIB S.A	67.239,85	88.230,45	579.260,70	885.265,02	53%	10,03	1%
MONHA SERVICE S.A.C.	215.947,50	646.354,80	188.163,02	589.956,93	214%	0,91	1%
BUENA VISTA SAC		119.740,00		449.867,00	-	3,76	1%
LIMAGRAIN PERU S.A.C.		7.366,60		407.809,36	-	55,36	1%
RMC SEED PRODUCERS S.A.C	1.363,00	855,00	337.812,50	219.375,00	-35%	256,58	0%
LAS DEMAS	1.126.534,74	522.252,55	2.233.530,87	1.200.438,92	-46%	2,30	2%
TOTAL	1.578.208,39	1.670.090,28	62.030.085,78	67.538.109,49	9%	40,44	100%

SEED EXPORTS (2017-2018)

PRODUCT	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2018	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATION US\$ CIF 18/17	PARTICIPATION 2018
MELON	51.960	59.413	14%	14.970.405	18.401.015	23%	22%
TOMATO	8.408	10.832	29%	20.194.038	18.192.256	-10%	21%
WATERMELON	28.185	32.144	14%	14.140.062	17.147.137	21%	20%
PEPPER	883.793	572.742	-35%	7.786.357	13.080.372	68%	15%
CUCUMBER	10.830	31.657	192%	3.297.883	8.148.164	147%	10%
MIXED SEEDS	880.745	1.023.330	16%	3.047.135	5.193.454	70%	6%
PUMKIN	7.710	18.317	138%	1.249.229	2.343.395	88%	3%
SQUASH	299	2.766	824%	90.375	566.049	526%	1%
CAULIFLOWER	386	1.397	262%	408.363	486.816	19%	1%
LETTUCE	851	3.846	352%	113.963	434.901	282%	1%
OTHERS	106.463	138.539	30%	796.659	1.347.811	69%	2%
TOTAL	1.979.630	1.894.983	-4%	66.094.470	85.341.369	29%	100%

EXPORTS BY COUNTRIES

COUNTRY	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2018	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATION US\$ CIF 18/17	PARTICIPATION 2018
NETHERLANDS	183.193	248.350	36%	40.057.423	54.892.545	37%	64%
U.S	187.328	591.977	216%	16.379.751	20.762.348	27%	24%
SPAIN	860.550	501.934	-42%	3.125.418	1.972.586	-37%	2%
ISRAEL	2.937	2.159	-26%	1.305.708	1.599.376	22%	2%
GERMANY	138.630	57.126	-59%	495.031	1.276.342	158%	1%
FRANCE	55.381	65.020	17%	896.629	1.249.737	39%	1%
CHILE	54.176	30.069	-44%	1.680.138	1.204.077	-28%	1%
JAPAN	598	1.821	204%	480.032	816.873	70%	1%
GUATEMALA	0	61.000	-	0	247.555	-	0%
CANADA	11.943	46.577	290%	40.490	203.472	403%	0%
OTHERS	484.893	288.950	-40%	55.269	70.570	28%	0%
TOTAL	1.979.630	1.894.983	-4%	66.094.470	85.341.369	29%	100%

EXPORTS BY COMPANIES

COMPANY	NET WEIGHT (KG.) 2017	NET WEIGHT (KG.) 2018	VARIATION NW 18/17	US\$ CIF 2017	US\$ CIF 2018	VARIATION US\$ CIF 18/17	PARTICIPATION 2018
NATUCULTURA S.A	67.787	110.237	63%	34.766.658	52.628.292	51%	62%
MONSANTO PERU S.A.	36.982	44.035	19%	22.581.460	20.686.740	-8%	24%
AGROSEED DEL PERU S.A.C.	3.185	3.890	22%	1.745.763	2.026.880	16%	2%
DE GUSTE GROUP SAC	198.050	493.405	149%	740.540	1.623.303	119%	2%
AGROINDUSTRIAS AIB S.A	88.230	34.513	-61%	885.265	1.388.314	57%	2%
HM.CLAUSE PERÚ S.A.C.	3.812	2.969	-22%	1.804.145	1.377.261	-24%	2%
KWS PERU S.A.C.	7.406	15.356	107%	67.580	1.240.822	1736%	1%
BUENA VISTA SAC	119.740	204.520	71%	449.867	766.097	70%	1%
RMC SEED PRODUCERS S.A.C	855	1.337	56%	219.375	400.778	83%	0%
MONHA SERVICE S.A.C.	646.355	409.811	-37%	589.957	397.386	-33%	0%
OTHERS	807.228	574.910	-29%	2.243.860	2.805.496	25%	3%
TOTAL	1.979.630	1.894.983	-4%	66.094.470	85.341.369	29%	100%